# ILLINOIS COMMERCE COMMISSION Illinois Gas Utilities Comparison of Gas Sales Statistics For Calendar Years 2003 and 2002



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#### INTRODUCTION

This document provides a comparison of gas sales statistics for calendar years 2003 and 2002 for the following Illinois gas utilities:

AmerenCILCO Interstate Power & Light Company
AmerenCIPS MidAmerican Energy Company
AmerenUE Mt. Carmel Public Utility Company

Atmos Energy Corporation Nicor Gas Company

Consumers Gas Company North Shore Gas Company

Illinois Gas Company
The Peoples Gas, Light, & Coke Company
Illinois Power Company
South Beloit Water, Gas & Electric Company

All utilities included in this comparison followed the Uniform System of Accounts as prescribed by this Commission in 83 III. Adm. Code 505. Data presented was obtained from Form 21 ILCC filed by the utilities with this Commission. Amounts shown for Residential, Commercial, and Industrial customers may differ from previous comparisons; beginning for 2000, Form 21 ILCC adopted the same customer classifications as FERC Form No. 2.

The customer counts presented are based upon each utility's average number of customers per month.

Consistent with similar comparisons, sales labeled "Sales for Resale" and "Interdepartmental Sales" are stated separately and are not included in "Total Sales to Ultimate Consumers."

For Table 14, Total Throughput Therms equal the sum of therms for Total Sales to Ultimate Customers, Sales for Resale, Interdepartmental Sales, and Gas Transported for Others.

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#### Illinois Gas Utilities Summary of Gas Revenues, Therms, and Customers by Class of Service

	2003	2002	% Change	2003	2002	% Change
		Revenues				
Residential Sales	\$ 3,471,453,007	\$ 2,515,174,478	38.02%			
Small (or Commercial) Sales	798,839,933	543,804,599	46.90%			
Large (or Industrial) Sales	168,151,823	122,101,399	37.71%			
Other Sales To Public Authorities	205,100	144,240	42.19%			
Total Sales To Ultimate Customers	4,438,649,863	3,181,224,716	39.53%			
Sales For Resale	20,242,351	14,240,176	42.15%			
Interdepartmental Sales	23,452,829	13,125,155	78.69%			
Total Gas Service Revenues	4,482,345,043	3,208,590,047	39.70%			
Total Other Gas Operating Rev.	520,269,004	476,211,185	9.25%			
Total Gas Operating Revenues	5,002,614,047	3,684,801,232	35.76%			
Less: Provision For Rate Refunds		<del></del>	-			
Total Gas Operating Revenue Net Of						
Provision for Refunds	\$ 5,002,614,047	\$ 3,684,801,232	35.76%			
		Therms		(	Customers	
Residential Sales	4,162,013,095	4,073,238,483	2.18%	3,462,780	3,489,235	-0.76%
Small (or Commercial) Sales	1,001,318,751	913,711,927	9.59%	233,380	228,584	2.10%
Large (or Industrial) Sales	238,515,456	233,774,012	2.03%	10,926	10,678	2.32%
Other Sales To Public Authorities	254,371	240,930	5.58%	22	22	0.00%
Total Sales To Ultimate Customers	5,402,101,673	5,220,965,352	3.47%	3,707,108	3,728,519	-0.57%
Sales For Resale	37,528,401	44,902,644	-16.42%	6	5	20.00%
Interdepartmental Sales	36,282,607	36,643,774	-0.99%	<u> </u>	<u>-</u>	-
Total Gas Service Revenues	5,475,912,681	5,302,511,770	3.27%	3,707,114	3,728,524	-0.57%

## Summary of 2003 Gas Sales by Class of Service

			Percent of	Percent c	f Total	Percent of	of Total
	See	Revenue	Company	Gas Se	rvice	Sales	s to
	Table	in Cents	Operating	Reven	ues	Ultimate Cu	ustomers
	#	per Therm	Revenues	Revenues	Therms	Revenues	Therms
Residential Sales	4	83.41	69.39%	77.45%	76.01%	78.21%	77.04%
Small (or Commercial) Sales	5	79.78	15.97%	17.82%	18.29%	18.00%	18.54%
Large (or Industrial) Sales	6	70.50	3.36%	3.75%	4.36%	3.79%	4.42%
Other Sales To Public Authorities	7	80.63	0.00%	0.00%	0.00%	0.00%	0.00%
Total Sales To Ultimate Customers	8	82.17	88.73%	99.03%	98.65%	100.00%	100.00%
Sales For Resale	9	53.94	0.40%	0.45%	0.69%		
Interdepartmental Sales	10	64.64	0.47%	0.52%	0.66%		
Total Gas Service Revenues	11	81.86	89.60%	100.00%	100.00%		
Total Other Gas Operating Rev.	12		10.40%				
Total Gas Operating Revenues	12		100.00%				
Less: Provision For Rate Refunds			0.00%				
Total Gas Operating Revenue Net Of							
Provision for Refunds			100.00%				

Illinois Gas Utilities
Revenue per Therm by Class of Service and by Company

	Ameren CILCO	Ameren CIPS	Ameren UE	Atmos Energy	Consumers Gas	Illinois Gas	Illinois Power
			2003 Reve	nue in Cents	per Therm		
Residential Sales	91.00	93.32	81.53	95.49	73.69	97.67	89.34
Small (or Commercial) Sales	81.88	91.17	75.13	83.99	111.73	91.17	79.25
Large (or Industrial) Sales	56.40	75.56	78.44	69.04	91.78	78.37	68.93
Other Sales To Public Authorities				81.06	77.97		
Total Sales To Ultimate Customers	83.50	91.17	79.68	91.42	85.02	91.34	84.46
Sales For Resale	43.32	-	-	-	72.80	-	-
Interdepartmental Sales	65.69	103.32					
Total Gas Service Revenues	81.68	91.17	79.68	91.42	83.90	91.34	84.46
			2002 Reve	nue in Cents	per Therm		
Residential Sales	74.36	84.17	80.56	77.86	70.38	82.04	75.42
Small (or Commercial) Sales	64.61	81.50	75.02	65.92	70.38 71.40	77.78	65.06
Large (or Industrial) Sales	57.59	56.42	73.02 58.16	64.67	69.21	59.20	46.99
Other Sales To Public Authorities	-	-	30.10	58.70	65.97	39.20	-0.99
Total Sales To Ultimate Customers	69.54	80.73	77.02	74.12	70.45	74.72	69.48
Sales For Resale	41.96	-	-	77.12	61.24	-	-
Interdepartmental Sales	36.90	65.97	_	_	-	_	_
Total Gas Service Revenues	66.45	80.73	77.02	74.12	69.52	74.72	69.48

### Table 3 (Continued) Page 4

Illinois Gas Utilities
Revenue per Therm by Class of Service and by Company

	Interstate Power	Mid- American	Mt. Carmel	Nicor Gas	North Shore Gas	Peoples Gas	South Beloit
			2003 Rever	nue in Cents	per Therm		
Residential Sales	78.29	86.75	91.62	75.02	83.98	95.71	87.69
Small (or Commercial) Sales	73.93	80.38	86.42	75.29	79.83	87.43	83.94
Large (or Industrial) Sales	96.49	73.58	74.30	72.84	73.67	81.36	73.28
Other Sales To Public Authorities			80.93	-			
Total Sales To Ultimate Customers	78.85	84.68	88.25	75.01	83.05	94.18	86.02
Sales For Resale	-	53.98	-	-	-	-	-
Interdepartmental Sales		58.30		-			143.30
Total Gas Service Revenues	78.85	74.65	88.25	75.01	83.05	94.18	86.02
			2002 Rever	nue in Cents	per Therm		
Residential Sales	60.58	62.33	81.45	49.67	69.41	75.50	66.40
Small (or Commercial) Sales	54.85	55.37	75.47	50.31	64.52	68.54	59.88
Large (or Industrial) Sales	65.55	72.06	60.23	46.68	59.01	60.21	60.03
Other Sales To Public Authorities	-	72.00	69.82	-0.00	-	-	-
Total Sales To Ultimate Customers	59.59	60.59	77.40	49.70	68.36	74.20	64.20
Sales For Resale	-	30.90	-	-	-	-	-
Interdepartmental Sales	-	30.92	-	_	-	-	114.10
Total Gas Service Revenues	59.59	49.18	77.40	49.70	68.36	74.20	64.20

#### Illinois Gas Utilities Residential Sales

		%				%		
2003	2002	Change	2003	2002	Change	2003	2002	Change

Utility		Rev	venues			Therms	Customers			
AmerenCILCO	\$ 158,295,826	\$	129,815,367	21.94%	173,948,270	174,574,442	-0.36%	191,343	190,516	0.43%
AmerenCIPS	122,243,458		108,738,368	12.42%	130,991,070	129,193,070	1.39%	147,148	149,770	-1.75%
AmerenUE	12,088,175		11,194,975	7.98%	14,827,379	13,895,674	6.71%	16,081	16,316	-1.44%
Atmos Energy	17,090,801		13,815,986	23.70%	17,897,140	17,745,570	0.85%	21,652	21,468	0.86%
Consumers Gas	3,110,925		2,970,463	4.73%	4,221,720	4,220,880	0.02%	5,176	5,228	-0.99%
Illinois Gas	7,528,220		6,327,493	18.98%	7,707,677	7,712,889	-0.07%	9,111	9,141	-0.33%
Illinois Power	301,220,360		243,416,562	23.75%	337,146,804	322,768,957	4.45%	358,909	364,559	-1.55%
Interstate Power	3,574,700		2,508,853	42.48%	4,565,940	4,141,331	10.25%	5,009	4,989	0.40%
MidAmerican	49,809,856		34,693,647	43.57%	57,420,793	55,664,599	3.15%	60,150	60,173	-0.04%
Mt. Carmel	2,481,710		2,138,139	16.07%	2,708,755	2,624,964	3.19%	3,263	3,288	-0.76%
Nicor Gas	1,611,913,779		1,057,459,241	52.43%	2,148,568,222	2,128,831,704	0.93%	1,740,324	1,738,950	0.08%
North Shore Gas	180,954,605		139,989,391	29.26%	215,465,300	201,674,960	6.84%	139,288	139,155	0.10%
Peoples Gas	995,690,836		758,082,169	31.34%	1,040,329,500	1,004,129,920	3.61%	758,759	779,424	-2.65%
South Beloit	 5,449,756		4,023,824	35.44%	6,214,525	6,059,523	2.56%	6,567	6,258	4.94%
Total	\$ 3,471,453,007	\$	2,515,174,478	38.02%	4,162,013,095	4,073,238,483	2.18%	3,462,780	3,489,235	-0.76%

#### Illinois Gas Utilities Residential Sales

				%			%		2002	% Change
	200	3	2002	<u>Change</u>	2003	2002	Change	2003	2002	Change
		Reveni	ue per Customer		Revenue i	n Cents per T	Therms per Customer			
AmerenCILCO	\$	827.29	\$ 681.39	21.41%	91.00	74.36	22.38%	909	916	-0.76%
AmerenCIPS		830.75	726.04	14.42%	93.32	84.17	10.87%	890	863	3.13%
AmerenUE		751.71	686.13	9.56%	81.53	80.56	1.20%	922	852	8.22%
Atmos Energy		789.34	643.56	22.65%	95.49	77.86	22.64%	827	827	0.00%
Consumers Gas		601.03	568.18	5.78%	73.69	70.38	4.70%	816	807	1.12%
Illinois Gas		826.28	692.21	19.37%	97.67	82.04	19.05%	846	844	0.24%
Illinois Power		839.27	667.70	25.70%	89.34	75.42	18.46%	939	885	6.10%
Interstate Power		713.66	502.88	41.91%	78.29	60.58	29.23%	912	830	9.88%
MidAmerican		828.09	576.57	43.62%	86.75	62.33	39.18%	955	925	3.24%
Mt. Carmel		760.56	650.29	16.96%	91.62	81.45	12.49%	830	798	4.01%
Nicor Gas		926.21	608.10	52.31%	75.02	49.67	51.04%	1,235	1,224	0.90%
North Shore Gas	1	,299.14	1,006.00	29.14%	83.98	69.41	20.99%	1,547	1,449	6.76%
Peoples Gas	1	,312.26	972.62	34.92%	95.71	75.50	26.77%	1,371	1,288	6.44%
South Beloit		829.87	642.99	29.06%	87.69	66.40	32.06%	946	968	-2.27%
Weighted Average	1	,002.50	720.84	39.07%	83.41	61.75	35.08%	1,202	1,167	3.00%

#### Illinois Gas Utilities Small (or Commercial) Sales

<u>Utility</u>		Rev	/enues			Therms	Customers			
AmerenCILCO	\$ 67,175,350	\$	53,406,792	25.78%	82,038,970	82,660,705	-0.75%	17,450	17,489	-0.22%
AmerenCIPS	43,838,154		37,017,598	18.43%	48,082,000	45,417,690	5.87%	15,197	15,137	0.40%
AmerenUE	4,083,501		3,848,207	6.11%	5,435,284	5,129,341	5.96%	1,090	1,103	-1.18%
Atmos Energy	6,572,418		4,937,654	33.11%	7,824,960	7,490,890	4.46%	1,941	1,928	0.67%
Consumers Gas	1,828,449		1,076,668	69.82%	1,636,530	1,507,980	8.52%	658	661	-0.45%
Illinois Gas	1,192,930		947,448	25.91%	1,308,413	1,218,107	7.41%	908	925	-1.84%
Illinois Power	114,697,604		89,043,245	28.81%	144,734,831	136,863,883	5.75%	33,159	34,332	-3.42%
Interstate Power	1,527,367		1,066,314	43.24%	2,065,830	1,944,126	6.26%	493	490	0.61%
MidAmerican	18,255,728		12,385,469	47.40%	22,710,606	22,367,530	1.53%	4,990	5,013	-0.46%
Mt. Carmel	955,998		831,894	14.92%	1,106,243	1,102,305	0.36%	389	394	-1.27%
Nicor Gas	351,680,652		209,395,174	67.95%	467,126,076	416,198,627	12.24%	111,690	105,670	5.70%
North Shore Gas	29,531,573		22,845,960	29.26%	36,993,910	35,409,910	4.47%	9,010	9,043	-0.36%
Peoples Gas	155,279,013		105,698,084	46.91%	177,608,890	154,222,820	15.16%	35,822	35,875	-0.15%
South Beloit	 2,221,196		1,304,092	70.33%	2,646,208	2,178,013	21.50%	583	524	11.26%
Total	\$ 798,839,933	\$	543,804,599	46.90%	1,001,318,751	913,711,927	9.59%	233,380	228,584	2.10%

Weighted Average

3,422.92

2,379.01

43.88%

#### Illinois Gas Utilities Small (or Commercial) Sales

% % % 2003 2002 Change 2003 2002 2003 2002 Change Change Revenue per Customer Revenue in Cents per Therm Therms per Customer \$ -0.53% AmerenCILCO 3,849.59 \$ 26.06% 81.88 26.73% 3,053.74 64.61 4,701 4,726 AmerenCIPS 5.47% 2,884.66 2,445.50 17.96% 91.17 81.50 11.87% 3,164 3,000 3,746.33 3,488.85 7.38% 7.23% AmerenUE 75.13 75.02 0.15% 4,986 4,650 Atmos Energy 3,386.10 32.22% 83.99 3.76% 2,561.02 65.92 27.41% 4,031 3,885 Consumers Gas 70.60% 9.03% 2,778.80 1,628.85 111.73 71.40 56.48% 2,487 2,281 Illinois Gas 9.42% 1,313.80 1,024.27 28.27% 91.17 77.78 17.22% 1,441 1,317 3,459.02 33.37% 9.51% Illinois Power 2,593.59 79.25 65.06 21.81% 4,365 3,986 42.37% 4,190 5.59% Interstate Power 3,098.11 2,176.15 73.93 54.85 34.79% 3,968 1.99% MidAmerican 3,658.46 2,470.67 48.08% 80.38 55.37 45.17% 4,551 4,462 Mt. Carmel 2,457.58 2,111.41 16.40% 86.42 75.47 2,844 2,798 1.64% 14.51% Nicor Gas 3,148.72 1,981.60 58.90% 75.29 50.31 49.65% 4,182 3,939 6.17% North Shore Gas 3,277.64 2,526.37 29.74% 79.83 64.52 23.73% 4,106 3,916 4.85% Peoples Gas 4,334.74 2,946.29 47.13% 87.43 68.54 27.56% 4,299 15.33% 4,958 South Beloit 9.19% 3,809.94 2,488.73 53.09% 83.94 59.88 40.18% 4,539 4,157

79.78

59.52

34.04%

4,291

3,997

7.36%

#### Illinois Gas Utilities Large (or Industrial) Sales

Utility		Rev	renues		-	Therms				Customers		
AmerenCILCO	\$ 24,372,890	\$	20,875,981	16.75%	43,216,050	36,249,140	19.22%	51	49	4.08%		
AmerenCIPS	13,672,918		11,108,815	23.08%	18,095,840	19,688,310	-8.09%	240	248	-3.23%		
AmerenUE	1,679,944		1,200,965	39.88%	2,141,737	2,064,938	3.72%	14	14	0.00%		
Atmos Energy	386,027		119,777	222.29%	559,130	185,200	201.91%	7	4	75.00%		
Consumers Gas	593,270		558,378	6.25%	646,410	806,830	-19.88%	16	19	-15.79%		
Illinois Gas	2,938,370		2,296,314	27.96%	3,749,556	3,878,845	-3.33%	239	242	-1.24%		
Illinois Power	39,541,600		27,347,675	44.59%	57,365,199	58,196,919	-1.43%	296	284	4.23%		
Interstate Power	696,381		562,449	23.81%	721,708	858,083	-15.89%	8	8	0.00%		
MidAmerican	1,368,648		1,246,234	9.82%	1,860,146	1,729,366	7.56%	15	14	7.14%		
Mt. Carmel	375,026		296,969	26.28%	504,754	493,073	2.37%	1	1	0.00%		
Nicor Gas	51,191,097		32,487,583	57.57%	70,276,897	69,598,234	0.98%	7,130	6,821	4.53%		
North Shore Gas	6,429,755		4,810,962	33.65%	8,727,810	8,153,220	7.05%	928	910	1.98%		
Peoples Gas	24,624,340		18,618,087	32.26%	30,265,990	30,920,250	-2.12%	1,968	1,997	-1.45%		
South Beloit	 281,557		571,210	-50.71%	384,229	951,604	-59.62%	13	67	-80.60%		
Total	\$ 168,151,823	\$	122,101,399	37.71%	238,515,456	233,774,012	2.03%	10,926	10,678	2.32%		

#### Illinois Gas Utilities Large (or Industrial) Sales

	 Reven	ue p	er Customer		Revenue in 0	Cents per TI	nerm	Therms per Customer		
AmerenCILCO	\$ 477,899.80	\$	426,040.43	12.17%	56.40	57.59	-2.07%	847,374	739,778	14.54%
AmerenCIPS	56,970.49		44,793.61	27.18%	75.56	56.42	33.92%	75,399	79,388	-5.02%
AmerenUE	119,996.00		85,783.21	39.88%	78.44	58.16	34.87%	152,981	147,496	3.72%
Atmos Energy	55,146.71		29,944.25	84.16%	69.04	64.67	6.76%	79,876	46,300	72.52%
Consumers Gas	37,079.38		29,388.32	26.17%	91.78	69.21	32.61%	40,401	42,465	-4.86%
Illinois Gas	12,294.44		9,488.90	29.57%	78.37	59.20	32.38%	15,689	16,028	-2.12%
Illinois Power	133,586.49		96,294.63	38.73%	68.93	46.99	46.69%	193,801	204,919	-5.43%
Interstate Power	87,047.63		70,306.13	23.81%	96.49	65.55	47.20%	90,214	107,260	-15.89%
MidAmerican	91,243.20		89,016.71	2.50%	73.58	72.06	2.11%	124,010	123,526	0.39%
Mt. Carmel	375,026.00		296,969.00	26.28%	74.30	60.23	23.36%	504,754	493,073	2.37%
Nicor Gas	7,179.68		4,762.88	50.74%	72.84	46.68	56.04%	9,857	10,204	-3.40%
North Shore Gas	6,928.62		5,286.77	31.06%	73.67	59.01	24.84%	9,405	8,960	4.97%
Peoples Gas	12,512.37		9,323.03	34.21%	81.36	60.21	35.13%	15,379	15,483	-0.67%
South Beloit	21,658.23		8,525.52	154.04%	73.28	60.03	22.07%	29,556	14,203	108.10%
Weighted Average	15,390.06		11,434.86	34.59%	70.50	52.23	34.98%	21,830	21,893	-0.29%

## Illinois Gas Utilities Other Sales to Public Authorities

% % % Change 2003 2002 Change 2003 2002 2003 2002 Change Customers Utility Revenues Therms AmerenCILCO \$ - \$ AmerenCIPS AmerenUE Atmos Energy 172,506 120,937 42.64% 212,810 206,030 3.29% 20 20 0.00% Consumers Gas 35,210 0.00% 27,454 18,248 50.45% 27,660 27.30% 1 Illinois Gas Illinois Power Interstate Power MidAmerican Mt. Carmel 6,351 7,240 -12.28% 0.00% 5,140 5,055 1.68% Nicor Gas North Shore Gas Peoples Gas South Beloit Total \$ 205,100 \$ 144,240 42.19% 254,371 240,930 5.58% 22 22 0.00%

#### Illinois Gas Utilities Total Sales to Ultimate Customers

<u>Utility</u>		Rev	venues		-	Therms	Customers			
AmerenCILCO	\$ 249,844,066	\$	204,098,140	22.41%	299,203,290	293,484,287	1.95%	208,844	208,054	0.38%
AmerenCIPS	179,754,530		156,864,781	14.59%	197,168,910	194,299,070	1.48%	162,585	165,155	-1.56%
AmerenUE	17,851,620		16,244,147	9.90%	22,404,400	21,089,953	6.23%	17,185	17,433	-1.42%
Atmos Energy	24,221,752		18,994,354	27.52%	26,494,040	25,627,690	3.38%	23,620	23,420	0.85%
Consumers Gas	5,560,098		4,623,757	20.25%	6,539,870	6,563,350	-0.36%	5,851	5,909	-0.98%
Illinois Gas	11,659,520		9,571,255	21.82%	12,765,646	12,809,841	-0.35%	10,258	10,308	-0.49%
Illinois Power	455,459,564		359,807,482	26.58%	539,246,834	517,829,759	4.14%	392,364	399,175	-1.71%
Interstate Power	5,798,448		4,137,616	40.14%	7,353,478	6,943,540	5.90%	5,510	5,487	0.42%
MidAmerican	69,434,232		48,325,350	43.68%	81,991,545	79,761,495	2.80%	65,155	65,200	-0.07%
Mt. Carmel	3,817,874		3,272,057	16.68%	4,326,103	4,227,582	2.33%	3,654	3,684	-0.81%
Nicor Gas	2,014,785,528		1,299,341,998	55.06%	2,685,971,195	2,614,628,565	2.73%	1,859,144	1,851,441	0.42%
North Shore Gas	216,915,933		167,646,313	29.39%	261,187,020	245,238,090	6.50%	149,226	149,108	0.08%
Peoples Gas	1,175,594,189		882,398,340	33.23%	1,248,204,380	1,189,272,990	4.96%	796,549	817,296	-2.54%
South Beloit	 7,952,509		5,899,126	34.81%	9,244,962	9,189,140	0.61%	7,163	6,849	4.58%
Total	\$ 4,438,649,863	\$	3,181,224,716	39.53%	5,402,101,673	5,220,965,352	3.47%	3,707,108	3,728,519	-0.57%

#### Illinois Gas Utilities Sales for Resale

	 2003		2002	% Change	2003	2002	% Change	2003	2002	% Change
Utility		Rev	enues			Therms	Customers			
AmerenCILCO	\$ 566,404	\$	536,208	5.63%	1,307,610	1,277,760	2.34%	1	-	
AmerenCIPS	-		-	-	-	-	-	-	-	-
AmerenUE	-		-	-	-	-	-	-	-	-
Atmos Energy	-		-	-	-	-	-	-	-	-
Consumers Gas	481,865		448,067	7.54%	661,860	731,670	-9.54%	2	2	0.00%
Illinois Gas	-		-	-	-	-	-	-	-	-
Illinois Power	-		-	-	-	-	-	-	-	-
Interstate Power	-		-	-	-	-	-	-	-	-
MidAmerican	19,194,082		13,255,901	44.80%	35,558,931	42,893,214	-17.10%	3	3	0.00%
Mt. Carmel	-		-	-	-	-	-	-	-	-
Nicor Gas	-		-	-	-	-	-	-	-	-
North Shore Gas	-		-	-	-	-	-	-	-	-
Peoples Gas	-		-	-	-	-	-	-	-	-
South Beloit	 <u>-</u>	_		-	<u>-</u>		-			-
Total	\$ 20,242,351	\$	14,240,176	42.15%	37,528,401	44,902,644	-16.42%	6	5	20.00%

#### Illinois Gas Utilities Interdepartmental Sales

% % % 2003 2002 Change 2003 2002 Change 2003 2002 Change Revenue in Cents per Therm Utility Revenues Therms AmerenCILCO \$ 20,315,574 \$ 10,965,255 85.27% 30,924,260 29,712,852 4.08% 65.69 78.02% 36.90 AmerenCIPS 29,757 30,463 -2.32% 28,800 46,180 -37.64% 103.32 65.97 56.62% AmerenUE Atmos Energy Consumers Gas Illinois Gas Illinois Power Interstate Power MidAmerican 3,106,472 2,128,903 45.92% 5,328,831 6,884,274 -22.59% 58.30 30.92 88.55% Mt. Carmel Nicor Gas North Shore Gas Peoples Gas 92.13% South Beloit 1,026 534 716 25.59% 468 52.99% 143.30 114.10 23,452,829 \$ 36,282,607 Total/WA \$ 13,125,155 78.69% 36,643,774 -0.99% 64.64 35.82 80.46%

## Illinois Gas Utilities Total Gas Service Revenues (and Sales)

<u>Utility</u>		Rev	venues			Therms	Customers			
AmerenCILCO	\$ 270,726,044	\$	215,599,603	25.57%	331,435,160	324,474,899	2.15%	208,845	208,054	0.38%
AmerenCIPS	179,784,287		156,895,244	14.59%	197,197,710	194,345,250	1.47%	162,585	165,155	-1.56%
AmerenUE	17,851,620		16,244,147	9.90%	22,404,400	21,089,953	6.23%	17,185	17,433	-1.42%
Atmos Energy	24,221,752		18,994,354	27.52%	26,494,040	25,627,690	3.38%	23,620	23,420	0.85%
Consumers Gas	6,041,963		5,071,824	19.13%	7,201,730	7,295,020	-1.28%	5,853	5,911	-0.98%
Illinois Gas	11,659,520		9,571,255	21.82%	12,765,646	12,809,841	-0.35%	10,258	10,308	-0.49%
Illinois Power	455,459,564		359,807,482	26.58%	539,246,834	517,829,759	4.14%	392,364	399,175	-1.71%
Interstate Power	5,798,448		4,137,616	40.14%	7,353,478	6,943,540	5.90%	5,510	5,487	0.42%
MidAmerican	91,734,786		63,710,154	43.99%	122,879,307	129,538,983	-5.14%	65,158	65,203	-0.07%
Mt. Carmel	3,817,874		3,272,057	16.68%	4,326,103	4,227,582	2.33%	3,654	3,684	-0.81%
Nicor Gas	2,014,785,528		1,299,341,998	55.06%	2,685,971,195	2,614,628,565	2.73%	1,859,144	1,851,441	0.42%
North Shore Gas	216,915,933		167,646,313	29.39%	261,187,020	245,238,090	6.50%	149,226	149,108	0.08%
Peoples Gas	1,175,594,189		882,398,340	33.23%	1,248,204,380	1,189,272,990	4.96%	796,549	817,296	-2.54%
South Beloit	 7,953,535		5,899,660	34.81%	9,245,678	9,189,608	0.61%	7,163	6,849	4.58%
Total	\$ 4,482,345,043	\$	3,208,590,047	39.70%	5,475,912,681	5,302,511,770	3.27%	3,707,114	3,728,524	-0.57%

	2003				% Change	2003		2002		% Change	
Utility				perating Revenuransport Gas)	ies	Total Gas Operating Revenues					
AmerenCILCO	\$	7,465,563	\$	7,244,573	3.05%	\$	278,191,607	\$	222,844,176	24.84%	
AmerenCIPS		5,175,060		6,027,987	-14.15%		184,959,347		162,923,231	13.53%	
AmerenUE		340,637		315,672	7.91%		18,192,257		16,559,819	9.86%	
Atmos Energy		595,806		584,949	1.86%		24,817,558		19,579,303	26.75%	
Consumers Gas		295,200		264,013	11.81%		6,337,163		5,335,837	18.77%	
Illinois Gas		468,384		451,389	3.77%		12,127,904		10,022,644	21.01%	
Illinois Power		10,399,788		12,629,901	-17.66%		465,859,352		372,437,383	25.08%	
Interstate Power		317,137		260,026	21.96%		6,115,585		4,397,642	39.07%	
MidAmerican		4,597,766		4,183,071	9.91%		96,332,552		67,893,225	41.89%	
Mt. Carmel		11,821		8,631	36.96%		3,829,695		3,280,688	16.73%	
Nicor Gas		336,809,863		295,473,444	13.99%		2,351,595,391		1,594,815,442	47.45%	
North Shore Gas		13,483,880		12,617,878	6.86%		230,399,813		180,264,191	27.81%	
Peoples Gas		139,774,899		135,629,064	3.06%		1,315,369,088		1,018,027,404	29.21%	
South Beloit		533,200		520,587	2.42%		8,486,735		6,420,247	32.19%	
Total	\$	520,269,004	\$	476,211,185	9.25%	\$	5,002,614,047	\$	3,684,801,232	35.76%	

#### Illinois Gas Utilities Gas Transported for Others

Utility		Rev	/enues			Therms	Customers			
AmerenCILCO	\$ 6,525,082	\$	6,407,215	1.84%	221,910,920	228,051,780	-2.69%	97	172	-43.60%
AmerenCIPS	5,106,702		5,490,832	-7.00%	122,473,492	126,853,916	-3.45%	159	168	-5.36%
AmerenUE	154,035		137,390	12.12%	1,339,680	978,743	36.88%	4	4	0.00%
Atmos Energy	446,099		495,911	-10.04%	7,365,750	7,736,750	-4.80%	10	9	11.11%
Consumers Gas	80,229		67,864	18.22%	970,280	895,030	8.41%	1	1	0.00%
Illinois Gas	87,671		96,996	-9.61%	1,003,648	1,044,473	-3.91%	1	1	0.00%
Illinois Power	(2,118,527)		367,158	-677.01%	225,859,537	232,634,749	-2.91%	350	372	-5.91%
Interstate Power	280,878		249,530	12.56%	4,867,585	4,156,560	17.11%	2	2	0.00%
MidAmerican	2,305,868		1,954,383	17.98%	64,502,986	98,695,262	-34.64%	103	105	-1.90%
Mt. Carmel	-		-	-	-	-	-	-	-	-
Nicor Gas	148,004,873		145,289,778	1.87%	2,255,924,235	2,576,813,751	-12.45%	197,470	171,407	15.21%
North Shore Gas	12,076,748		11,259,183	7.26%	120,126,500	112,341,970	6.93%	3,411	2,439	39.85%
Peoples Gas	120,642,039		111,555,926	8.14%	811,822,820	824,055,204	-1.48%	22,181	19,917	11.37%
South Beloit	 489,496		484,172	1.10%	6,961,937	6,927,369	0.50%	36	34	5.88%
Total	\$ 294,081,193	\$	283,856,338	3.60%	3,845,129,370	4,221,185,557	-8.91%	223,825	194,631	15.00%

#### Illinois Gas Utilities Gas Transported for Others

	2003		2002	% Change	2003	2002	% Change	2003	2002	% Change
				<u>onango</u>			<u>onango</u>			<u>Griarige</u>
	 Revenue pe	er Tran	sport Custom	er	Revenue in	Cents per T	herm	Therms per	Transport Co	ustomer
AmerenCILCO	\$ 67,268.89	\$	37,251.25	80.58%	2.94	2.81	4.63%	2,287,741	1,325,882	72.54%
AmerenCIPS	32,117.62		32,683.52	-1.73%	4.17	4.33	-3.70%	770,274	755,083	2.01%
AmerenUE	38,508.75		34,347.50	12.12%	11.50	14.04	-18.09%	334,920	244,686	36.88%
Atmos Energy	44,609.90		55,101.22	-19.04%	6.06	6.41	-5.46%	736,575	859,639	-14.32%
Consumers Gas	80,229.00		67,864.00	18.22%	8.27	7.58	9.10%	970,280	895,030	8.41%
Illinois Gas	87,671.00		96,996.00	-9.61%	8.74	9.29	-5.92%	1,003,648	1,044,473	-3.91%
Illinois Power	(6,052.93)		986.98	-713.28%	(0.94)	0.16	-687.50%	645,313	625,362	3.19%
Interstate Power	140,439.00		124,765.00	12.56%	5.77	6.00	-3.83%	2,433,793	2,078,280	17.11%
MidAmerican	22,387.07		18,613.17	20.28%	3.57	1.98	80.30%	626,243	939,955	-33.38%
Mt. Carmel	-		-	-	-	-	-	-	-	-
Nicor Gas	749.51		847.63	-11.58%	6.56	5.64	16.31%	11,424	15,033	-24.01%
North Shore Gas	3,540.53		4,616.31	-23.30%	10.05	10.02	0.30%	35,217	46,061	-23.54%
Peoples Gas	5,438.98		5,601.04	-2.89%	14.86	13.54	9.75%	36,600	41,374	-11.54%
South Beloit	13,597.11		14,240.35	-4.52%	7.03	6.99	0.57%	193,387	203,746	-5.08%
Weighted Average	1,313.89		1,458.43	-9.91%	7.65	6.72	13.84%	17,179	21,688	-20.79%

	Residential		Small (or Commercial)		Large (or Indu	ustrial)	Public Aut	horities	Ultimate Customers	
2003	Therms	%	Therms	%	Therms	%	Therms	%	Therms	%
AmerenCILCO	173,948,270	31.44%	82,038,970	14.83%	43,216,050	7.81%			299,203,290	54.07%
AmerenCIPS	130,991,070	40.98%	48,082,000	15.04%	18,095,840	5.66%	-	-	197,168,910	61.68%
AmerenUE	14,827,379	62.45%	5,435,284	22.89%	2,141,737	9.02%	-	-	22,404,400	94.36%
Atmos Energy	17,897,140	52.86%	7,824,960	23.11%	559,130	1.65%	212,810	0.63%	26,494,040	78.25%
Consumers Gas	4,221,720	51.66%	1,636,530	20.03%	646,410	7.91%	35,210	0.43%	6,539,870	80.03%
Illinois Gas	7,707,677	55.98%	1,308,413	9.50%	3,749,556	27.23%	-	-	12,765,646	92.71%
Illinois Power	337,146,804	44.07%	144,734,831	18.92%	57,365,199	7.50%	-	-	539,246,834	70.48%
Interstate Power	4,565,940	37.36%	2,065,830	16.90%	721,708	5.91%	-	-	7,353,478	60.17%
MidAmerican	57,420,793	30.64%	22,710,606	12.12%	1,860,146	0.99%	-	-	81,991,545	43.76%
Mt. Carmel	2,708,755	62.61%	1,106,243	25.57%	504,754	11.67%	6,351	0.15%	4,326,103	100.00%
Nicor Gas	2,148,568,222	43.48%	467,126,076	9.45%	70,276,897	1.42%	-	-	2,685,971,195	54.35%
North Shore Gas	215,465,300	56.51%	36,993,910	9.70%	8,727,810	2.29%	-	-	261,187,020	68.50%
Peoples Gas	1,040,329,500	50.50%	177,608,890	8.62%	30,265,990	1.47%	-	-	1,248,204,380	60.59%
South Beloit	6,214,525	38.34%	2,646,208	16.33%	384,229	2.37%		-	9,244,962	57.04%
Total/WA	4,162,013,095	44.65%	1,001,318,751	10.74%	238,515,456	2.56%	254,371	0.00%	5,402,101,673	57.96%
2002										
AmerenCILCO	174,574,442	31.60%	82,660,705	14.96%	36,249,140	6.56%	_	_	293,484,287	53.12%
AmerenCIPS	129,193,070	40.22%	45,417,690	14.14%	19,688,310	6.13%	-	-	194,299,070	60.49%
AmerenUE	13,895,674	62.97%	5,129,341	23.24%	2,064,938	9.36%	-	-	21,089,953	95.57%
Atmos Energy	17,745,570	53.19%	7,490,890	22.45%	185,200	0.56%	206,030	0.62%	25,627,690	76.81%
Consumers Gas	4,220,880	51.54%	1,507,980	18.41%	806,830	9.85%	27,660	0.34%	6,563,350	80.14%
Illinois Gas	7,712,889	55.67%	1,218,107	8.79%	3,878,845	28.00%	-	-	12,809,841	92.46%
Illinois Power	322,768,957	43.01%	136,863,883	18.24%	58,196,919	7.75%	-	-	517,829,759	69.00%
Interstate Power	4,141,331	37.31%	1,944,126	17.51%	858,083	7.73%	-	-	6,943,540	62.55%
MidAmerican	55,664,599	24.39%	22,367,530	9.80%	1,729,366	0.76%	-	-	79,761,495	34.95%
Mt. Carmel	2,624,964	62.09%	1,102,305	26.07%	493,073	11.66%	7,240	0.17%	4,227,582	100.00%
Nicor Gas	2,128,831,704	41.01%	416,198,627	8.02%	69,598,234	1.34%	-	-	2,614,628,565	50.36%
North Shore Gas	201,674,960	56.40%	35,409,910	9.90%	8,153,220	2.28%	-	-	245,238,090	68.58%
Peoples Gas	1,004,129,920	49.87%	154,222,820	7.66%	30,920,250	1.54%	-	-	1,189,272,990	59.07%
South Beloit	6,059,523	37.60%	2,178,013	13.51%	951,604	5.90%		-	9,189,140	57.02%
Total/WA	4,073,238,483	42.77%	913,711,927	9.59%	233,774,012	2.45%	240,930	0.00%	5,220,965,352	54.82%

## Illinois Gas Utilities Therms by Class of Service as a Percentage of Total Throughput Therms

	Ultimate Customers		Sales for Resale		Interdepartmenta	al Sales	Transport G	Total Throughput	
2003	Therms	%	Therms	%	Therms	%	Therms	%	Therms
AmerenCILCO	299,203,290	54.07%	1,307,610	0.24%	30,924,260	5.59%	221,910,920	40.10%	553,346,080
AmerenCIPS	197,168,910	61.68%	-	-	28,800	0.01%	122,473,492	38.31%	319,671,202
AmerenUE	22,404,400	94.36%	-	-	-	-	1,339,680	5.64%	23,744,080
Atmos Energy	26,494,040	78.25%	-	-	-	-	7,365,750	21.75%	33,859,790
Consumers Gas	6,539,870	80.03%	661,860	8.10%	-	-	970,280	11.87%	8,172,010
Illinois Gas	12,765,646	92.71%	-	-	-	-	1,003,648	7.29%	13,769,294
Illinois Power	539,246,834	70.48%	-	-	-	-	225,859,537	29.52%	765,106,371
Interstate Power	7,353,478	60.17%	-	-	-	-	4,867,585	39.83%	12,221,063
MidAmerican	81,991,545	43.76%	35,558,931	18.98%	5,328,831	2.84%	64,502,986	34.42%	187,382,293
Mt. Carmel	4,326,103	100.00%	-	-	-	-	-	-	4,326,103
Nicor Gas	2,685,971,195	54.35%	-	-	-	-	2,255,924,235	45.65%	4,941,895,430
North Shore Gas	261,187,020	68.50%	-	-	-	-	120,126,500	31.50%	381,313,520
Peoples Gas	1,248,204,380	60.59%	-	-	-	-	811,822,820	39.41%	2,060,027,200
South Beloit	9,244,962	57.04%		-	716	0.00%	6,961,937	42.95%	16,207,615
Total/WA	5,402,101,673	57.96%	37,528,401	0.40%	36,282,607	0.39%	3,845,129,370	41.25%	9,321,042,051
2002									
AmerenCILCO	293,484,287	53.12%	1,277,760	0.23%	29,712,852	5.38%	228,051,780	41.27%	552,526,679
AmerenCIPS	194,299,070	60.49%	-	-	46,180	0.01%	126,853,916	39.49%	321,199,166
AmerenUE	21,089,953	95.57%	-	-	-	-	978,743	4.43%	22,068,696
Atmos Energy	25,627,690	76.81%	-	-	-	-	7,736,750	23.19%	33,364,440
Consumers Gas	6,563,350	80.14%	731,670	8.93%	-	-	895,030	10.93%	8,190,050
Illinois Gas	12,809,841	92.46%	-	-	-	-	1,044,473	7.54%	13,854,314
Illinois Power	517,829,759	69.00%	-	-	-	-	232,634,749	31.00%	750,464,508
Interstate Power	6,943,540	62.55%	-	-	-	-	4,156,560	37.45%	11,100,100
MidAmerican	79,761,495	34.95%	42,893,214	18.79%	6,884,274	3.02%	98,695,262	43.24%	228,234,245
Mt. Carmel	4,227,582	100.00%	-	-	-	-	-	-	4,227,582
Nicor Gas	2,614,628,565	50.36%	-	-	-	-	2,576,813,751	49.64%	5,191,442,316
North Shore Gas	245,238,090	68.58%	-	-	-	-	112,341,970	31.42%	357,580,060
Peoples Gas	1,189,272,990	59.07%	-	-	-	-	824,055,204	40.93%	2,013,328,194
South Beloit	9,189,140	57.02%		-	468	0.00%	6,927,369	42.98%	16,116,977
Total/WA	5,220,965,352	54.82%	44,902,644	0.47%	36,643,774	0.38%	4,221,185,557	44.32%	9,523,697,327